

 SUITEKI

**Algorithmic crypto trading**

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# Contents

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## **1. Our story**

Our market-neutral philosophy allows us to generate consistent and steady returns, in all market conditions, even in the most extreme ones

## **2. A bigger picture**

As a Fintech player, we are already in a position to capture a broader value within the blockchain ecosystem

## **3. Plan for growth**

Our holistic approach is supported by a clear vision, roadmap and a relevant passionate team

# 1. Our story

**Crypto funds on average lost 26.2 per cent in March 2020<sup>1</sup>**

<sup>1</sup>: according to hedge fund research group HFR

# We achieved our best performance

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**68%**

annualised return in March

**97%**

execution success rate<sup>1</sup>

Our philosophy is to build and deploy  
crypto **market-neutral** strategies that  
generate a **consistent** and **steady return**

# Our track record in a nutshell

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Our flagship crypto arbitrage strategy<sup>1</sup> has earned its stripes.

17

Months running

100%

Months with  
positive return

100K+

Number of  
orders executed

10.3%

Annualised  
return

<sup>1</sup>: for more details, please check appendix 1



# We have traction

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**EUR1.5M<sup>1</sup>**

already deployed

**10+**

Early potential clients

# The plan to fuel the return

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Our cross-markets and high-frequency arbitrage strategy can capture more alpha.

**Target**  
**15-20%**

Current  
annualised  
return

**Multi-assets**  
**New market**  
**venues**

**New instruments**  
(derivatives)

# We are already scaling our solution

Our system is designed to host multi-strategies<sup>1</sup>.

Total Estimated Max Capacity: EUR100M+

High-frequency arbitrage  
**Ready**

**EUR5M-10M**

Futures funding rates  
**Final testing<sup>2</sup>**

**EUR50M+**

Futures cash and carry  
**Final testing<sup>2</sup>**

**EUR50M+**

Put/Call parity  
**In dev<sup>2</sup>**

**EUR1M-5M**

Spread reduction and fee rebates  
**In study<sup>2</sup>**

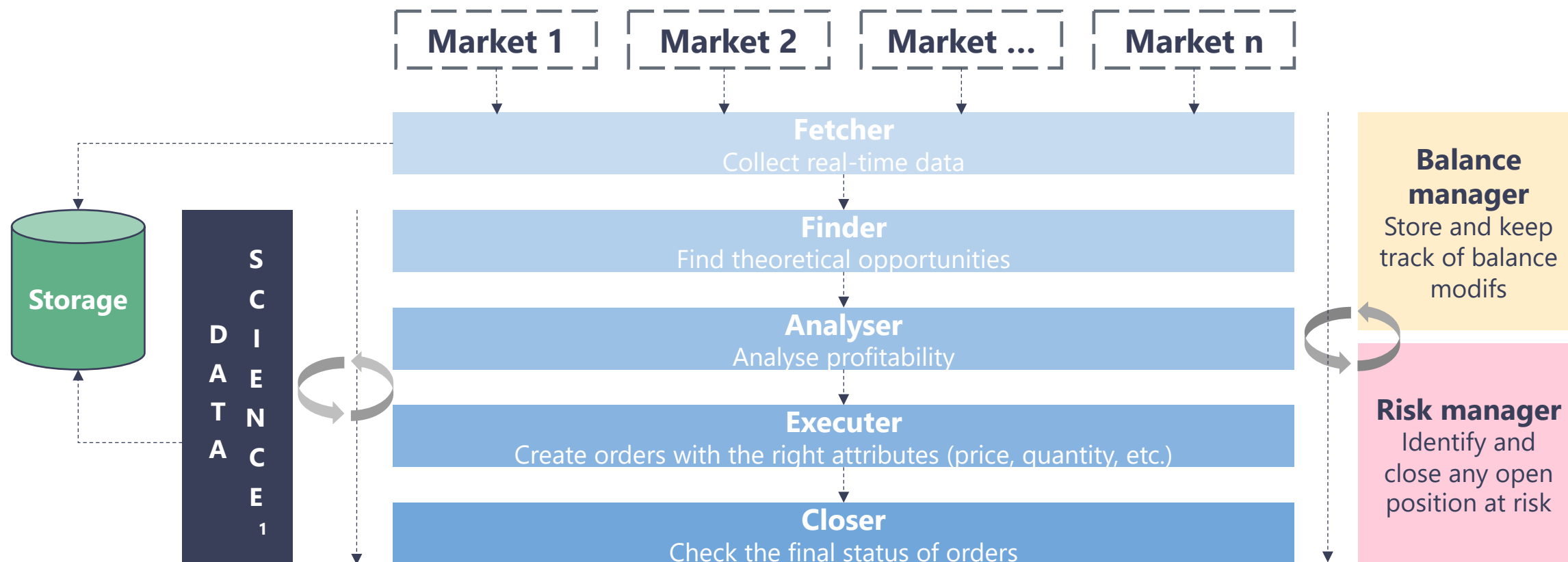
**EUR5M-10M**

## **2. A bigger picture**

Suiteki is a Fintech player, aiming at **capturing value** in the **blockchain ecosystem** through several verticals

# More than a trading infrastructure

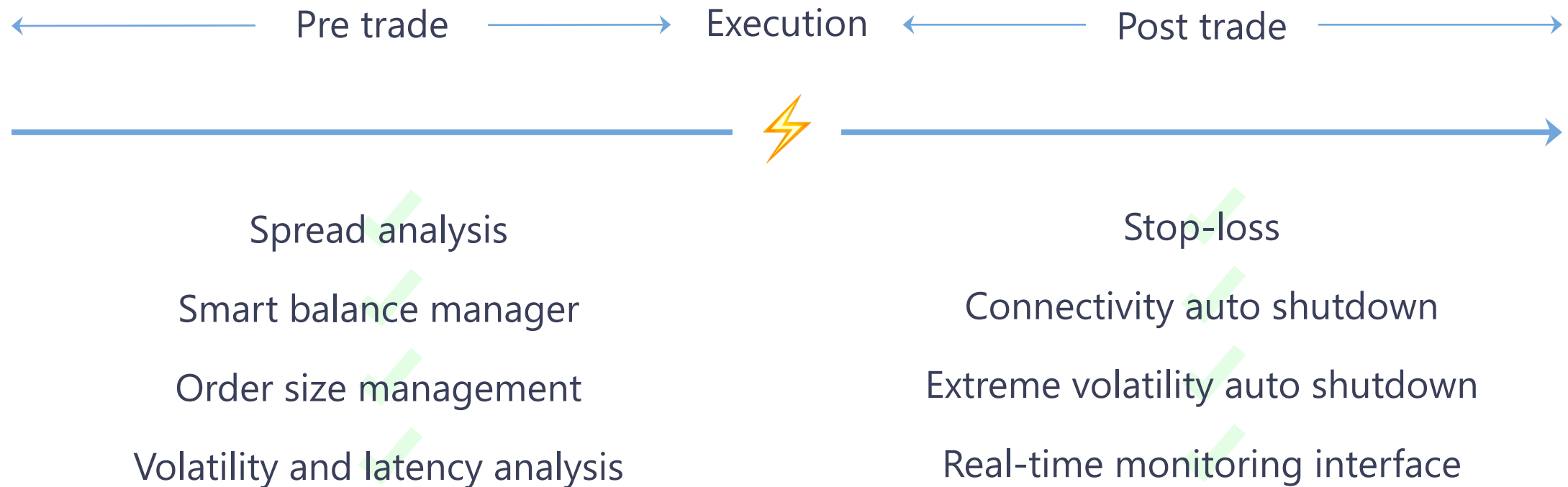
Our proprietary tech is designed to be holistic.



<sup>1</sup>: big data, pattern recognitions, statistics, etc.

# The importance of not losing

We leverage technology to manage the risks.



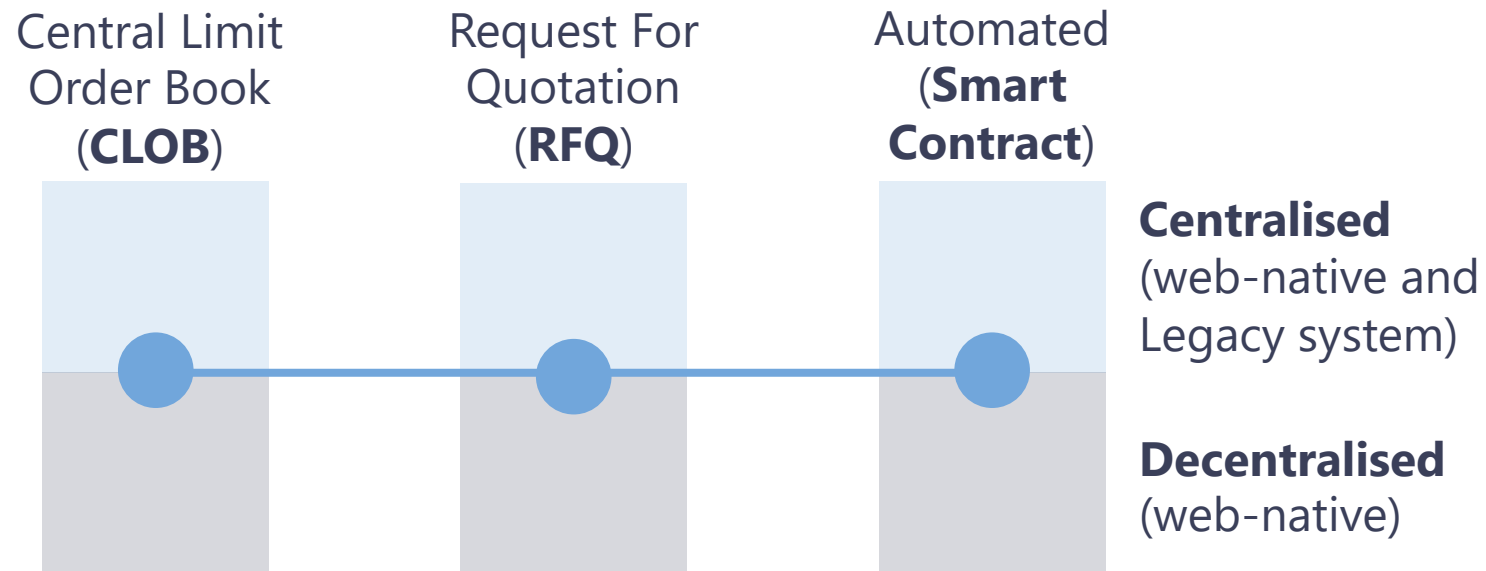
# The reward of asynchronicities

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Crypto market venues rely on different order-matching technologies and structures.

We believe in both, a centralised and decentralised financial space in the future.

**Our solution bridges the gap.**





# Our revenue model

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Our business model is based on an investment fund/ manager model.



## **Trading commissions**

- Management fee
- Performance fee



## **Discretionary**

(Suiteki is client of its own solution)

# Other potential revenue avenues

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Our tech provides other verticals to generate revenue.



**Data & analytics**



**Fund custody services**



**OTC Desk**



**Smart contract &  
blockchain services**

## **3. Plan for growth**

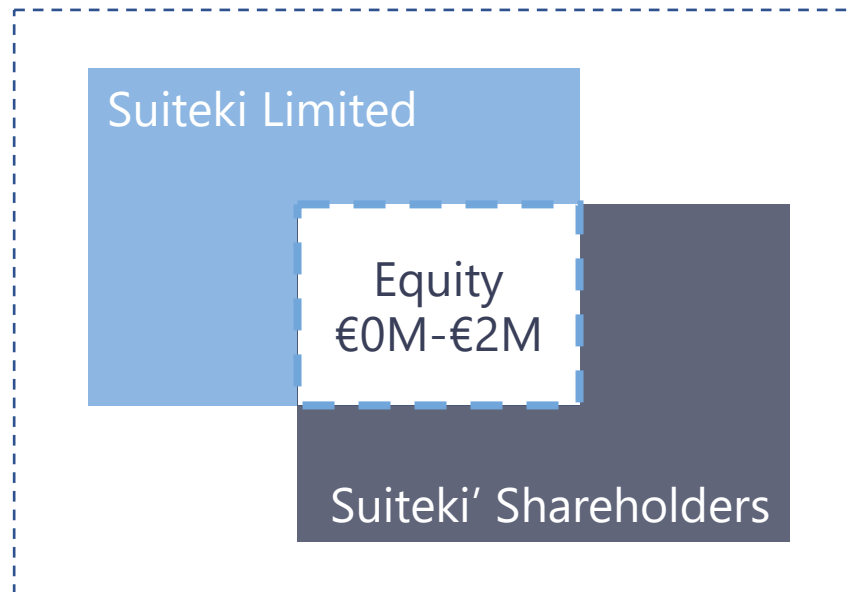
A holistic approach supported by a **clear roadmap** and the **right team**

# Our go-to-market approach

We are already in the process of being fully regulated.

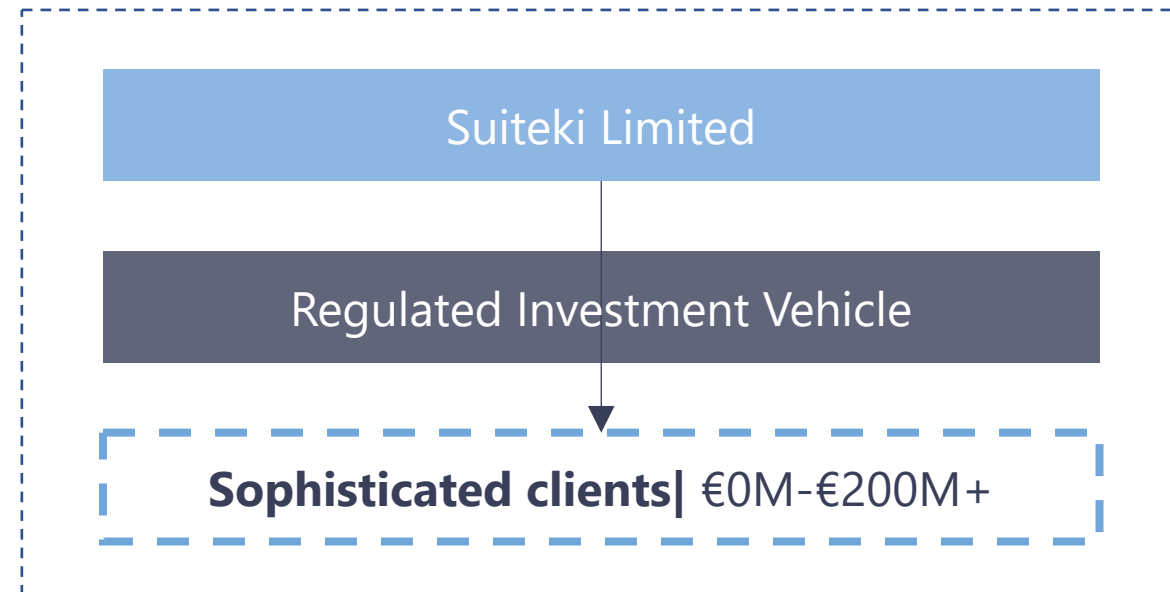
## TODAY

Private and simulated environment



## TARGET (IN PROCESS)

Fully regulated



# The one-pager roadmap

DOMAIN	OBJECTIVES	DETAILS	MONTH 1	MONTH 3	MONTH 6	YEAR 1	YEAR 2	YEAR 3	
TECH	Ongoing 1- Extend scope of trading 2- Strengthen risk management 3- Develop new trading strategies 4- Manage clients	Platform integration	Bitfinex & Derebit	ETH, NEAR and Polkadot Networks					
		Risk Management add-ons	Kelly formula						
		New automated strategies	Put/Call parity, Funding rates, Cash and Carry						
			Client portal and reporting on-demand						
REGULATION & COMPLIANCE	Q1 2021: FCA approved & regulated 1- Onboard new clients	-	Secondment system		Appointed Representative		Self-Regulated		
TRADING STRATEGIES	Ongoing 1- Annualized Return: 15-20% 2- Scalability: €100m+	Algorithmic high-frequency arb	Extend trading scope and portfolio, Improve & Scale						
		Funding rates	Scale						
		Cash & Carry	Test	Deploy	Scale				
		Put Call Parity	Test	Deploy	Scale				
		Scalping technicals	Implement & Test		Deploy	Scale			
INVESTMENT	Ongoing 1- Equity valuation: x5 2- AuM: x20-50 3- Breakeven	Equity	Raise €500K						
		AuM	€1.5m	€2m	€10m				
TEAM	Ongoing 1- Growth		1 Portfolio Manager/ Trader, 1 Senior Dev						

# Team

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Combined, the members of our team have more than **50 years** of experience in technology, investment banking and capital markets.

## **Didier Pironi, CEO**

Strategy, Fundraising, Project management

Ex Barclays Techstars Fintech Accelerator, PwC

## **Arthur Gallouin, CTO**

Tech Guru

Ex Head Dev at Ditto (Finablr), full-stack at Zengularity

## **Alexandre Matsuo, CIO**

Investment strategy, Investor relations

Ex Morgan Stanley, PwC

## **Aki Taniguchi, Data Scientist & Quant**

Data Wizard

Ex Morgan Stanley Trader

## **Tarek Court, Trader**

10+ years of experience trading futures

Ex Hedge fund (discretionary)

## **Jérôme Sinpaseuth, Smart Contract Expert**

Fullstack node and solidity dev

Ex Okex, Aave (flash loans), Robotics and deep tech startups

# Non-executive and advisors

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## **Alexander Falk, Director**

Investor, Head of Family Office  
Fintech and digital assets investor

## **Christian Rasmussen**

Investor, ex Morgan Stanley  
Fintech and digital assets investor

## **Tariq Khan**

Investor, ex Lawyer  
Successful financial services exit,  
Fintech and digital assets investor

## **André Astyl**

Engineer at Ariane Space, Ex BNP  
Paribas  
Low-level system expert

## **François Richard**

R&D and DeFi  
Ex Fr Bitcoin hackathon winner



**We are passionate and strong advocate  
of this new open financial system**

**Suiteki aspires to add its valuable drop  
into this expanding ocean**

# 8. Appendix

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# 1. Solution: performance<sup>1</sup>

<b>Inception Date</b>	August 1st, 2019
<b>Strategy</b>	High-frequency Market-neutral arbitrage
<b>Leverage</b>	None
<b>Est. Max Capacity</b>	\$10m
<b>Entry Fee</b>	0%
<b>Exit Fee</b>	0%
<b>Management Fee</b>	0%
<b>Performance Fee</b>	20%
<b>Lock-up Period</b>	No
<b>Hurdle Rate</b>	Yes
<b>High-Water Mark</b>	Yes

	<b>SUITEKI</b>	<b>BTC</b>
<b>Annualised Return</b>	10,34%	130,51%
<b>Total Return</b> (Suiteki + Long)	140,85%	-
<b>Month positive return</b>	<b>12/12</b>	8/12
<b>Annualised Volatility</b>	<b>1,54%</b>	58,31%
<b>Correlation</b>	-	-0,05
<b>Max Drawdown Daily</b>	<b>- 0,24%</b>	- 48,84%
<b>Max Drawdown Mthly</b>	<b>0%</b>	- 24,13%
<b>Sharpe Ratio</b>	<b>6,71</b>	2,24
<b>Sortino Ratio</b>	<b>24,56</b>	2,1
<b>VaR</b>	<b>- 0,02%</b>	-4,92%
<b>Expected Shortfall</b>	<b>- 0,05%</b>	-8,11%

<sup>1</sup>: from August 2019 to December 2020

# 1. Solution: risk-return performance<sup>1</sup>

%	BTC	S&P500	Gold	US10Y	SUITEKI
<b>Sharpe</b>	2,24	1,68	1,62	1,59	<b>6,71</b>
<b>Return</b>	130,51	15,06	19,95	0,78	<b>10,34</b>
<b>Volatility</b>	58,31	8,99	12,32	0,49	<b>1,54</b>

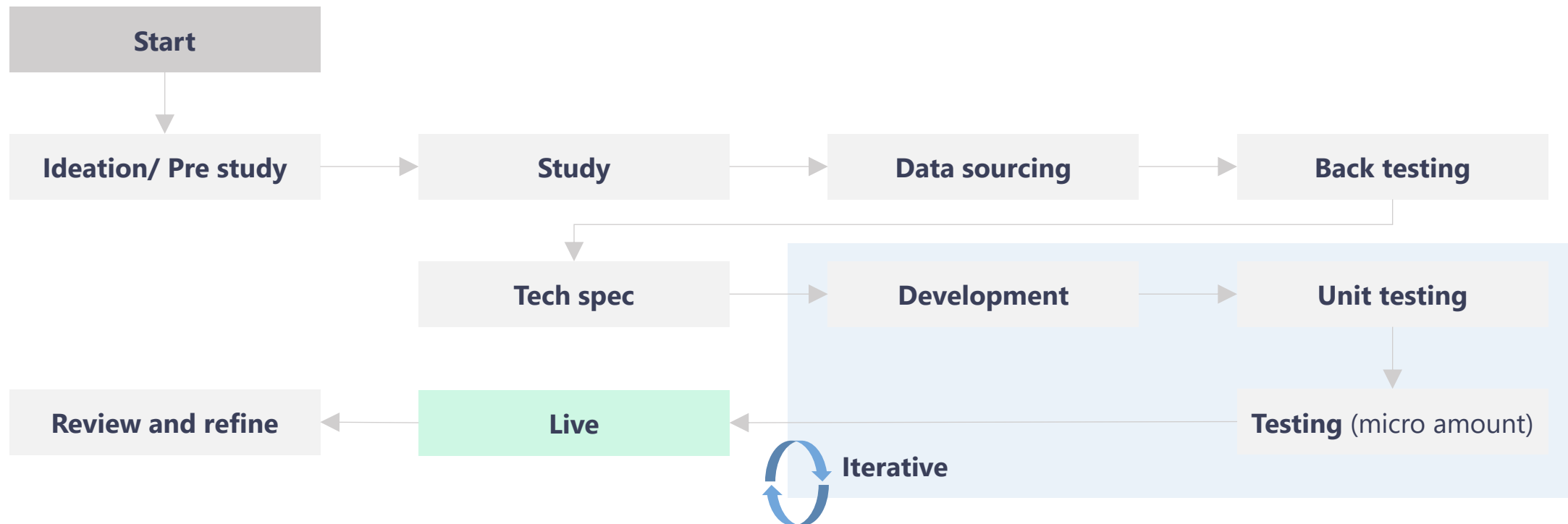
**Want to know more about our flagship strategy?**

**Please check our medium article viewed more than 1.5K!**

<https://medium.com/@suiteki/the-crypto-arbitrage-opportunity-986b78740155>

# 2. Deployment approach

Each strategy follows a methodology before running in a live environment.





**SUITEKI**  
crypto arbitrage solution

**Didier Pironi | CEO**  
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